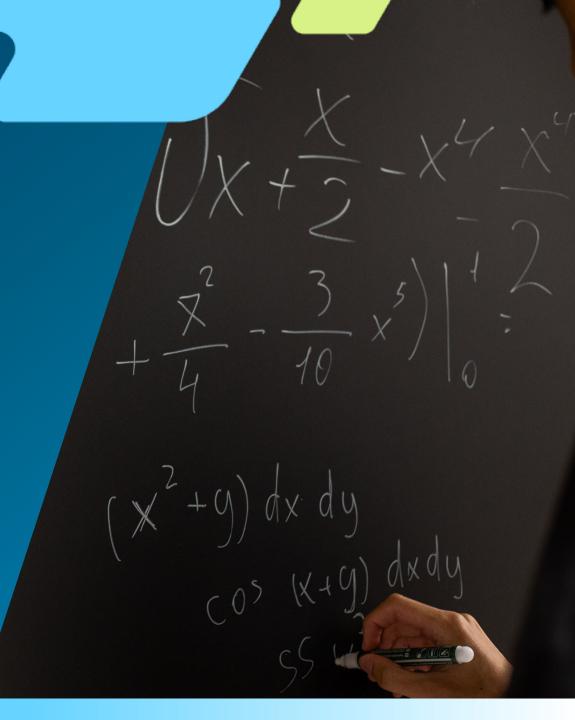
CACHET MARKETview

2023 DATA SHARE

September 21, 2023



PRESENTERS



PETER FARRELL Founding Principal <u>peter@marketviewedu.com</u>

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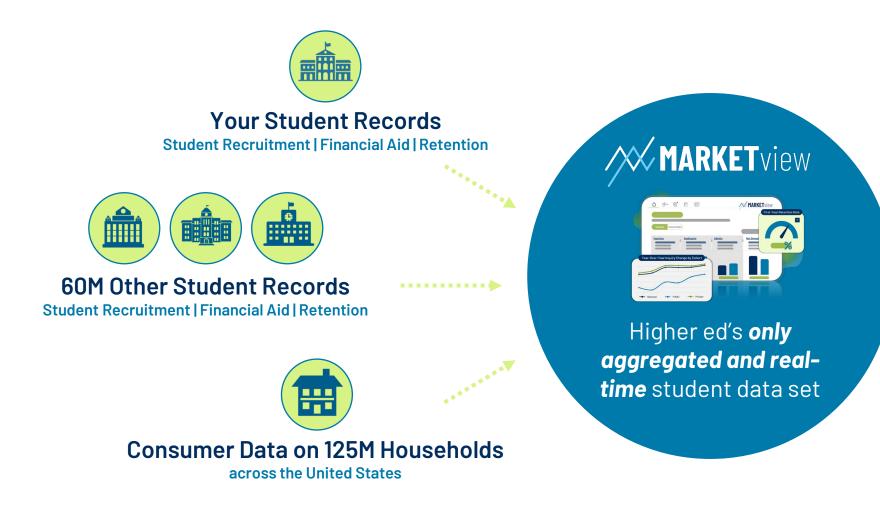


MARKETview | CACHET ABOUT THE DATA SHARE



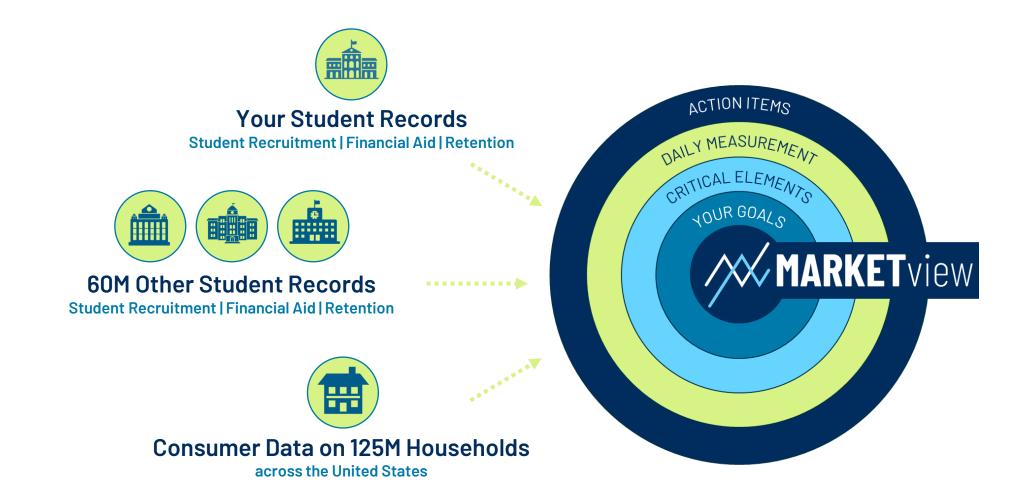
YOUR GOALS ACTUALIZED THROUGH NEW DATA

No Longer Do You Have to Rely Exclusively On Your Own Data. Expand Your Inputs With MARKETview.



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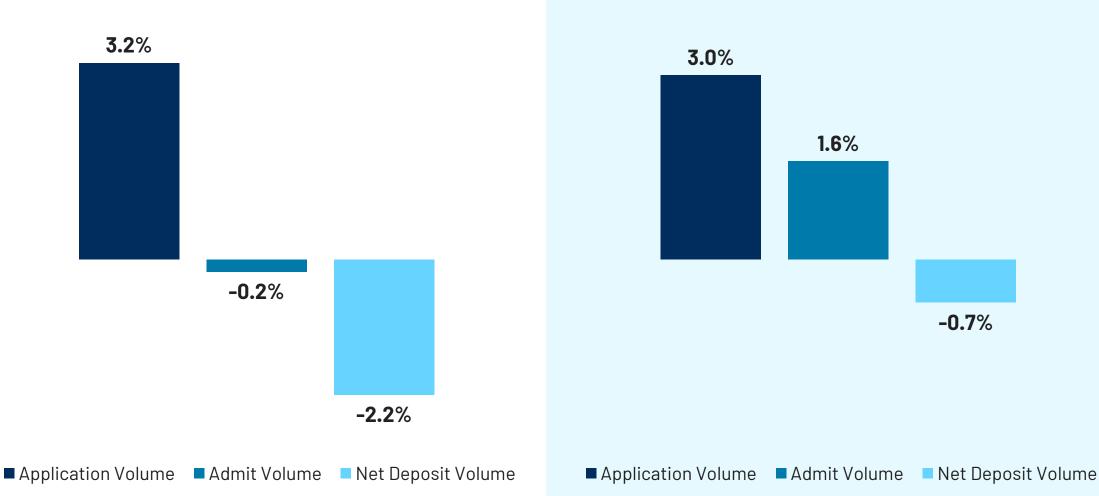


ENTERING CLASS OF 2023 DATA SHARE RESULTS

THE STATE OF THE MARKET FOR CACHET SCHOOLS

Year-Over-Year Change in Total Volume

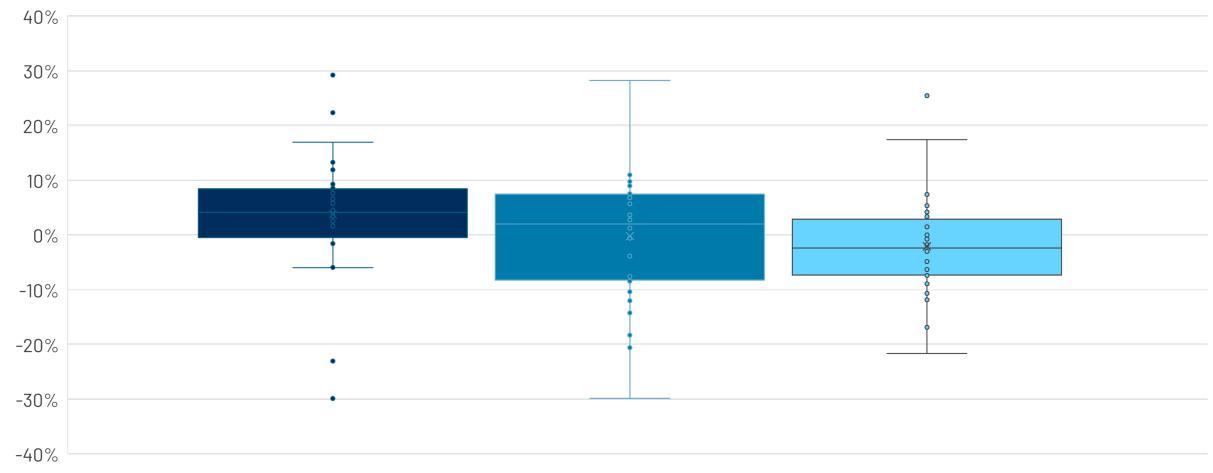
(2023 v. 2022)



Year-Over-Year Change in STEM Volume (2023 v. 2022)

DETAILED VIEW OF KEY INDICATORS

Notable Outliers Exist; Especially at the Applicant Stage

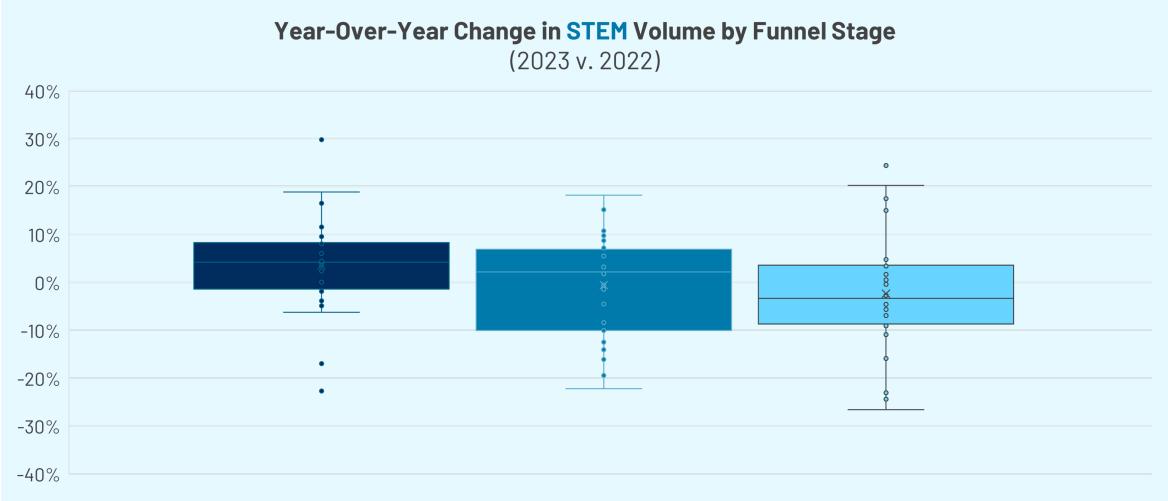


Year-Over-Year Change in Volume

Application Volume Admit Volume Net Deposit Volume

DETAILED VIEW OF KEY INDICATORS FOR STEM STUDENTS

Similar Patterns to Overall Enrollment with Greater Diversity of Outcome Noted at the Deposit Stage

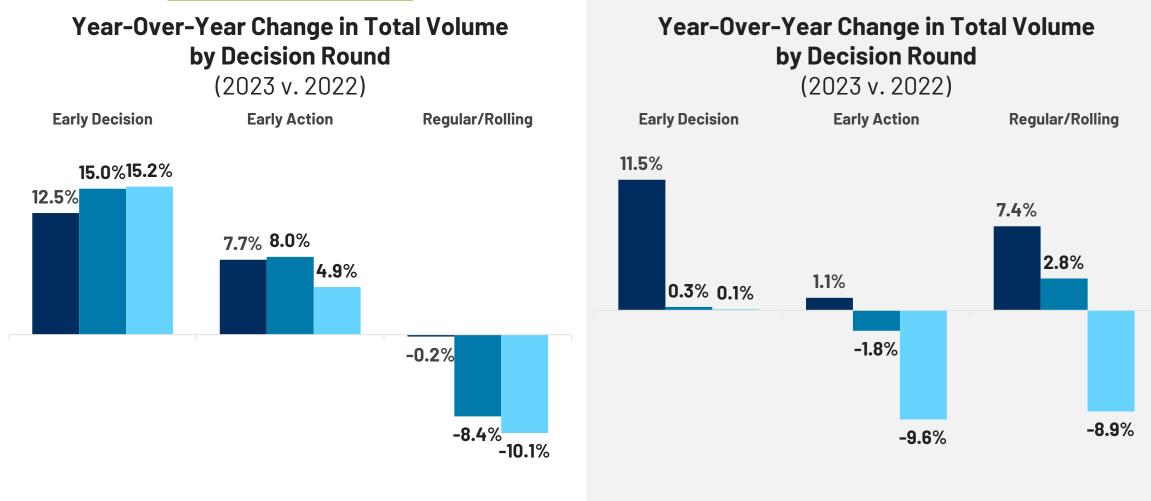


Application Volume Admit Volume Volume Volume

COMPARING SCHOOLS WITH ENROLLMENT GROWTH VS DECLINES

Early Programs Fueling Growth; Schools Without Admit Growth from Early Programs Associated with Enrollment Declines

EXPERIENCED GROWTH



EXPERIENCED DECLINE

Application Volume Admit Volume Net Deposit Volume

MARKETview INTEL ON ACADEMIC INTEREST TRENDS

STEM MAJORS DRIVING LARGER LIFTS IN APP, DEPOSIT VOLUME THAN NON-STEM

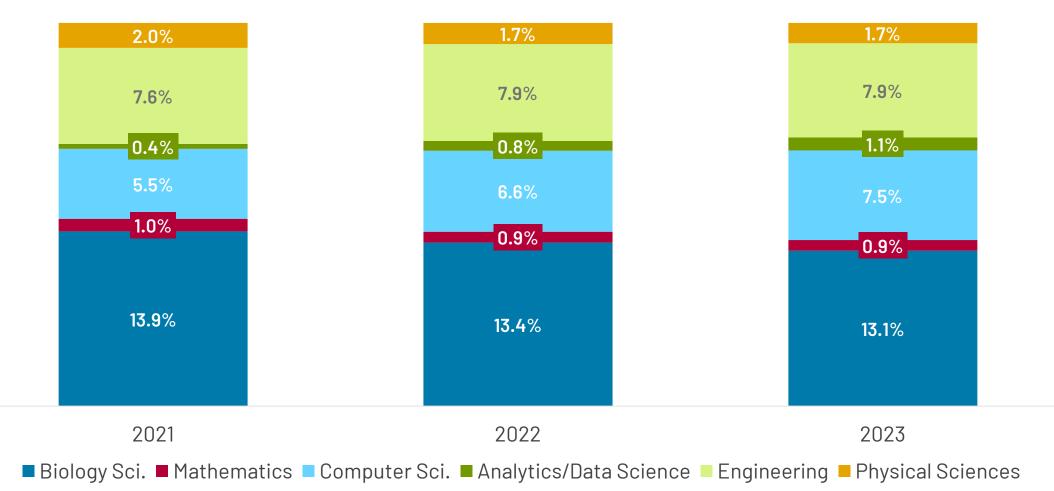
While Non-STEM Majors Saw a Lift in Application and Deposit Volume From 2022-2023, Volumes Still Trail 2021



SHIFTS IN TERMS OF PROPORTION OF STUDENTS BY ACADEMIC INTEREST

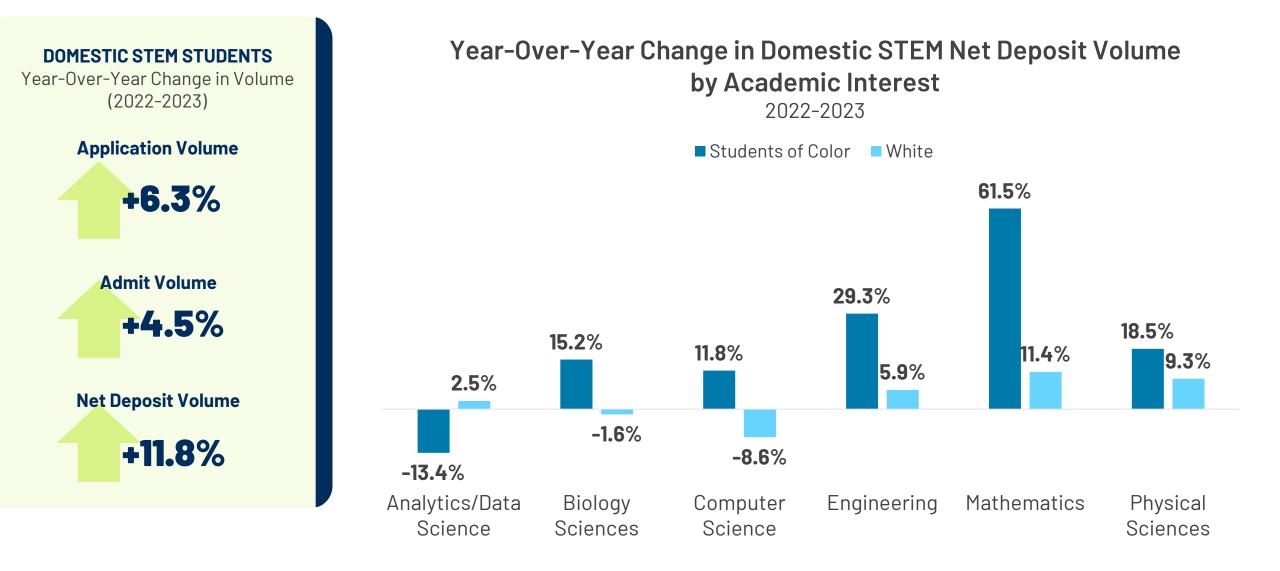
Migration From Biology and Towards Computer Science Notable

Proportion of Applicant Pool by Academic Interest 2021-2023



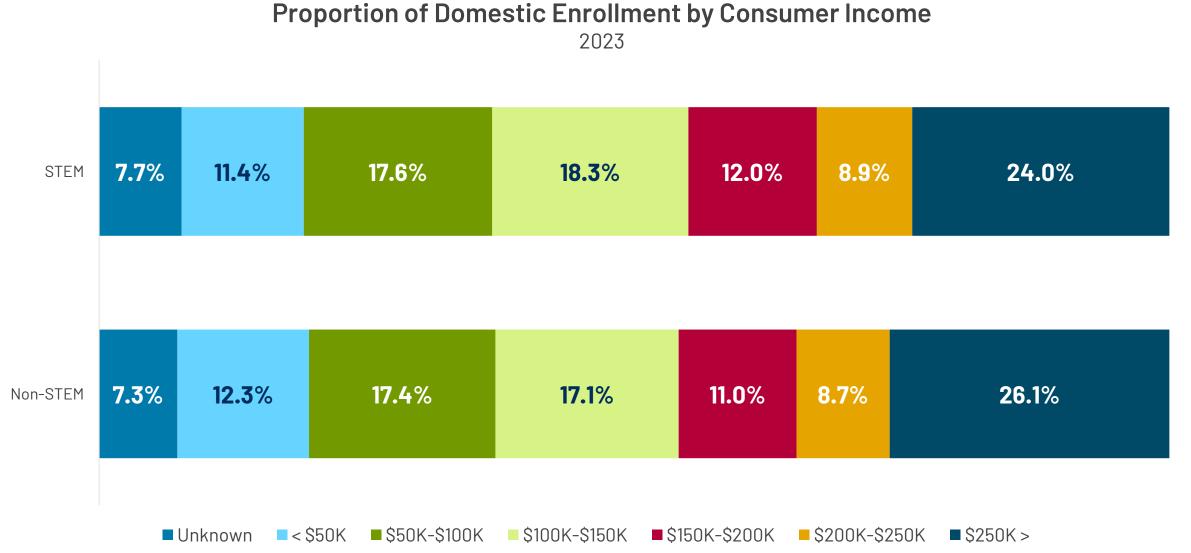
STEM MAJORS ATTRACTING STUDENTS OF COLOR

Net Deposit Increases From Students of Color in All STEM-Focused Academic Interests Except Analytics



STEM ENROLLMENTS OFFER DIFFERENT PROFILE

Non-STEM Enrollments Have Larger Share of Highest Income Households

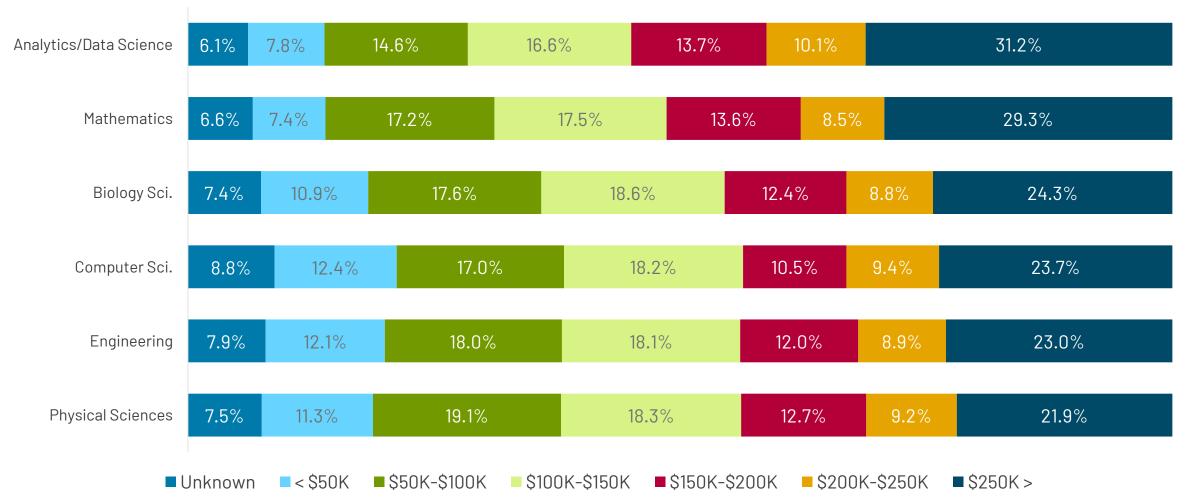


SOCIOECONOMIC PROFILE OF ENROLLING STUDENTS VARIES BY INTEREST

Analytics/Data Science and Mathematics Draw a Larger Share of Highest Income Households

Proportion of Domestic Enrollment by Consumer Income

2023



THANK YOU & We Value Your Feedback

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